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NPAF Inc, Canada based incorporated, biotechnology and bpo company



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Mundial Pharmaceuticals Pvt. Ltd BRINGS Market access to (Latin America : 45 markets)



Mundial Pharmaceuticals' specialty is to get USA, Canada, Europe, CIS, Australia & Indian pharmaceuticals manufacturers' business establishment in Latin America (45 markets) and target to capture both Private & Tender Business in Latin America.

Our Services:

Mundial Pharma shall finalize Partner selection / Marketing / Distribution / Registration arrangements / Company formation /

Plant Inspection / Agreement Contract arrangements & tie-ups', in the target

Final Report



This morning I was honoured to be a participant in a global event. I was a presenter in a webinar. The webinar was hosted by NPAF Inc. Canada, and sponsored by Mundial Pharmaceuticals. My role was to deliver a presentation on the Canadian Life Sciences market place from the perspective of potential international entrants.

There were five presenters. Two of us were from Alberta, Canada, one was a patent lawyer from India, one was a licencing specialist from Singapore, and one was a medical devices entrepreneur from New Jersey. The MC for the event was a Doctor and entrepreneur in Turkey, and the host was a Doctor in Newfoundland. We all connected over Skype, and there was a distinct feeling of community.

It was an amazing experience that will be recorded on the NPAF Inc. Canada YouTube channel. In this digital age, face to face meetings can be held anytime and anywhere. NPAF Inc. Canada also has a chat group set up on WhatsApp, a mobile app capable of text chats, video calls, and voice calls. WhatsApp is encrypted, so sensitive information is safe within the group. Files can be uploaded and shared, or sent privately to specific people. Skype for Business (formerly Lync) can be used to make presentations using visuals. All participants must have an Office 365 account and Skype for Business (a combined cost of about \$13.00 per month). From your office or home or hotel or really anywhere with a stable internet connection, you can arrange a meeting with participants from around the world, straight from Power Point.

Small Business is a tough game where you often feel alone in your decision making. With Skype and WhatsApp, groups can be established based on your industry sector, niche, and other comparable criteria. Owners of businesses like yours are not going to feel threatened by providing valuable business intelligence when one owner is in a totally different market from the other. Support for one another can be freely offered and received, even if the two are in competition across national or international markets. Comparable advantages and deals to benefit all can still be made.

Today we learned that the legal system in India is very similar to the system in the UK, Canada, and the United States when pertaining to Patent Law. Therefore, successful approaches toward specific problems in India are relevant to North American situations. We also learned that we all had a real interest in helping one another. It is great to be a success yourself, it is also very satisfying to learn from others and help each other to succeed. By exchanging thoughts and ideas across the digital table, all can benefit. There are costs involved, and you need an entity like NPAF Inc Canada to set things up, but once per year meetings between colleagues are invaluable if common interests are pursued. Chat groups are valuable tools, but there is nothing like looking col-

Networking is the key to success in business, and with digital technology you are not limited to how far you can travel in a day. Every business should have an account with Skype for Business. Every business should have a Skype account. It is amazing how quickly you will find other people with the intent of working together for the benefit of a group if your business has a digital presence.

Author: Rob Wilton , Ph: (403)878-7847 , E: Mail: info@thewiltonsolution.net

Presenter. 1

Rajeshwari & Associates is Law firm with a difference. We know our job well enough. We invest in long term relationships with our clients, and we measure the value of our services in the same way that you do. We have a lot to offer, and we provide it in a way that you would appreciate the value. That's a small part of the difference.



Another is that we now just handle the entire spectrum of legal matters such as patent, trademark, copyright, design but also allied fields such as information technology law, plant variety, regulatory affairs, internet, entertainment, and technology transfer. We represent clients from India and all around the world, including large business houses, multinational companies. Our mission is to provide high quality and cost-effective service with short turn-around time to clients. Clients are always first, and it is our passion to provide holistic solutions to every problem.

To accomplish our mission, we impart intense training to our members that enables them to efficiently and effectively counsel clients. Every member is conscious of the mission of the firm and pursues it with passion. Our team understands how intellectual property ("IP") assets can best be created; protected and enforced to produce a competitive advantage. The team provides advice and assistance to its clients with respect to due diligence (routinely uncovering issues in chain of title, encumbrances/obligations, or enforcement/prosecution/ deficiencies often left undetected) IP valuation, acquisition of IP and related agreements.

Our technical expertise enables us fully understand your inventions and unlock its true value.

What sets us apart:

- Trained members with varied areas of technical expertise
- Speedy turnaround of work product
- Responsiveness
- Personal attention to clients E: Mail: rajeshwari@ralegal.co.in

Presenter . 2

MayMacs, Inc. is a multinational and multicultural corporation with its domestic offices located in Tennessee and New Jersey. Its international office is located in the United Arab Emirates. MayMacs, Inc is a Minority Business Enterprise managed by Mr. Robert Mayweather, Jr. and Mr. Kevin MacNiven.



Mr. Mayweather is a graduate of Howard University with a Bachelor's Degree in Business Administrations. He has also completed an advanced curriculum at The American Institute of Medical Sales. Mr. MacNiven holds his Bachelor's Degree in Economics and Finance from Rutgers University, along with an MBA in International Management from the University of Maryland.

MayMacs, Inc sources and manufactures FDA standard disposable medical supplies to its clients located in the United States, United Arab Emirates, and Caribbean regions. Its team has expertise in US Treasury Office of Foreign Asset Control (OFAC) guidelines, compliance, logistics, shipping, receiving and quality control. The company is responsible for oversight of enterprise--wide logistics and global supply--chain management and management of multi-- national client relationships.

Under current management, MayMacs, Inc has formed multiple partnerships with major corporations increasing revenues over 300% from 2014 to 2016. With its current global expansions, MayMacs is seeking the opportunity to continue its growth rate organically and via strategic partnerships. It currently is working domestically to increase supply sales to domestic Accredited Care Organizations (ACO's), as well as Integrated Delivery Networks (IDN's).

The MayMacs, Inc team is currently seeking partnerships with FDA pharmaceutical purchasing groups, with focus in oncology and vaccinations for its international clients. It is also seeking foreign growth by providing best in class medical products to emerging markets.

The greatest struggle our company will continue to combat is proving to prospective clients that FDA quality products meet a higher standard than products with less quality assurance oversight. MayMacs, Inc offers its supplies at manufacture direct pricing and will continue its growth based on its high quality standards driven by its professional management team. *Phone 908-433-6437 Facsimile 908.279.1369*

Presenter 3



John Simon: BIOGRAPHY I have a B.Sc. from the University of Alberta, am a Senior Member of the American Society for Quality, Certified Quality Auditor (CQA) through the American Society for Quality; Regulatory Affairs Certification (RAC) through the Regulatory Affairs Professional Society; and RQAP-GLP certification through the Society of Quality Assurance. I have held a series of management positions in Quality Assurance and Regulatory Affairs and also work as a consultant. I have had a variety of experience being directly involved in FDA and Health Canada Audits in the areas of Medical Device Manufacturing, Drug Manufacturing and Testing, Drug and Device Establishments and Clinical Trial sites. Over the years I have gained experience with biologics, pharmaceuticals, medical devices, dietary supplements/natural health products and cosmetic ingredients. I have experience with a number of submissions to Health Canada and the FDA. I work as a consultant to help companies with Section 10 of the application to produce Medical Marijuana as well as setting up the process control and documentation requirements for controlled substance manufacturing to cGMP standards. I specialize in the market authorization of new products and scale up and technology transfer of products from pilot scale to commercial manufacturing at large CMO's to meet market demand.

Various Consulting Activities • Audits of GMP, GLP and GCP operations. • ISO Certifications. ISO 13485, ISO 17025, ISO 17065 and ISO 9001. • DIN and PLA Applications. • Involved with the validation series for the manufacturing of a fast track drug. Quality Assurance Consulting services provided to support process validation; consistency series manufacturing; and Pre Approval Inspection (PAI) preparation. Preparation activities for both FDA and European Union inspections. • On-site support for the FDA PAI. • Contract manufacturing experience with 20 companies, 35 products and 55 sites. o Work with companies to document the development of new products. o Work with companies to scale up manufacturing from small scale R&D to commercial production. o Support companies in the technology transfer from one manufacturing facility to another manufacturing facility.

CERTIFICATION Regulatory Affairs Certification , RAC, through the Regulatory Affairs Professional Society American Society for Quality Certified Quality Auditor, CQA. Society of Quality Assurance RQAP-GLP ISO_13485:2016 Certificates in AU - Management Systems Auditing v2.0; MD - Medical Devices Quality Management Systems v2.0; and TL - Leading Management Systems Audit Teams v2.0.

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Presenter 3

Wai Mun Poon is the owner, and Regulatory Affairs Consultants, Wong SJ Asia Pte Ltd. Wai Mun specialize in regulatory affairs for Food Supplements, Functional Food and Beverage in a regional capacity. For more than 10 years, Wai Mun has been actively providing advice to companies on regulatory strategy for product development and marketing (e.g Health Claims) Wai Mun manages the Secretariat of ASEAN Technical Scientific Committee for Traditional Medicine and Health Supplements, which is the scientific body that provide technical advice to the Asean Consultative Committee for Standards and Quality, Health Supplements/ Traditional Medicines Product Working Group (ACCSQ TMHS PWG) for the development of harmonized requirements in the ASEAN region. She is a biotechnologist and graduated with a M.Sc. in Biopharmaceutical from the University of New South Wales.



About Singapore market—Singapore is a small island with a population of 5.6 million and GDP of 52,960 USD. There is large population of middle income households and the demographic trend of an aging population in Singapore. In addition, the government (via organization such as Health Promotion Board) has been making effort to promote healthy lifestyle/preventative healthcare among Singaporean, the interest of health and wellness (prevention health care) amongst the population grow. According to the Euromonitor Research done in 2013, the food supplements/functional food market in Singapore will continue to experience growth at 4.1 %CAGR.

Food Supplements—are regulated under the Medicinal laws in Singapore. Unlike other therapeutic products, Food Supplements are considered low risk products and are not subjected to pre-marketing approval. Onus lies with the manufacturers to ensure the product is safe and efficacious. This is attractive to companies who wish for speedy launch of products. Though pre-marketing approval is not required, Singapore conduct vigorous post-marketing surveillance check on the safety of the food supplements in the market. I can be contacted at

waimun@wongsjasia.com

Presenter 4



Any business, big or small, requires constant effort in planning, legwork to determine feasibility, and execution of the plans. Instead of being a visionary, many times you feel like a slave. That is where Wilton Solutions comes in. You do the planning, while we take care of the legwork and the execution.

“Rob Wilton is a friend’s friend. He is always willing to roll up his sleeves, and get work done when someone is in need” That is what has been said about Wilton Solutions founder, Rob Wilton. If Rob believes in the dream, the commitment, and has the cooperation; Rob will get the required work done to provide the expected results. Rob has not ever been fearful of asking for opinions or other assistance when he has felt that he needs help in completing the task at hand. Being personable and caring, Rob Wilton has a large pool of colleagues who he can call on to offer guidance and solutions in times of need.

“Be in business for yourself, not by yourself.” This is the motto of Wilton Solutions. One twig is easily broken, whereas a bundle of twigs can withstand great force. So too are we as we work in a team to accomplish great things.

Psychometrics are the key to branding success. Wilton Solutions has relationships and the resources you need to determine the opinions, attitudes, and behaviours of potential consumers of your products. We focus on Brand Education. We use Brand Ambassadors to educate potential customers on the merits of your brands to penetrate already established brand loyalty. With a crack team of marketers, we can ensure that your brand receives the attention it deserves to make your goals a reality.

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Presenter 5

Mundialis Pharmaceuticals’ specialty is to get USA, Canada, Europe, CIS, Australia & Indian pharmaceuticals manufacturers’ business establishment in Latin America (45 markets) and target to capture both Private & Tender Business in Latin America.

We have expertise across the demand generation process, from identifying customer needs, developing effective value propositions and creating marketing strategies to designing channel strategies.



Our Services: Opening business in new countries (Latin America : 45 markets)

Caribbean: (24 markets) : Cuba, Haiti, Dominican Republic, Jamaica, Trinidad & Tobago, Guadeloupe, Martinique, Bahamas, Barbados, St. Lucia, Curacao, Aruba, St. Vincent, Grenada, Antigua & Barbuda, Dominica, Cayman Islands, St. Kitts & Neives, Sint. Maarten, Turks & Caicos island, Saint Martin, Anguilla, Saint Barthelemy, Montserrat.

Central America: (8 markets) : Mexico, Guatemala, Honduras, Nicaragua, El Salvador, Costa Rica, Panama, Belize.

South America: (13 markets) : Brazil, Colombia, Argentina, Peru, Venezuela, Chile, Ecuador, Bolivia, Paraguay, Uruguay, Guyana, Surinam, French Guiana,

International Business Development,, Mergers & Acquisition,, Business Networking,, Establishing local offices & subsidiary, Advising new businesses on formation of corporations, Business structures, Forecast, Drafting privacy policies,, Structuring commercial transactions,

, Plant certification & Regulatory,, Legal framework (agreements/contracts), Business Forecasting,, Market Access, , Pricing. Product Launch, Business plan / Strategy

Mundial Pharma shall finalize Partner selection / Marketing / Distribution / Registration arrangements / Company formation / Plant Inspection / Agreement Contract arrangements & tie-ups', in the target International markets.

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Watch over: [YouTube Live](#) to learn the proceedings.